



# 2019 ESSA INNOVATION & PRACTICE FORUM

4 - 5 MAY 2019. MELBOURNE, VIC

114

## Grants & Tenders

**Ms Leanne Evans**

***Exercise & Sports Science Australia***

A common challenge in managing a business is sourcing new funds to grow a business in line with an owner's strategic goals.

This session explores the following:

- Preparing your business/project in advance of an application
- Understanding a grant vs a tender vs commissioning
- Finding information on grants, tenders and commissioning opportunities
- Unlocking more funding with the right non-profit partner
- Developing value added partnerships
- Writing an application
- Success, then delivering and reporting

Leave the session with the practical knowledge, templates and better sense of whether grants, tenders and commissioning opportunities are an opportunity for you.